# **Case study 1:** Designing an innovative patient, staff & clinician experience for Healthscope.



## The opportunity spaces.

Healthscope brought together key stakeholders & SMEs to explore the" Health Concierge" opportunity through Thinksmash during April 2020. We looked at the service design of a "Health Concierge" through several end user lenses, to create business value for the customer and employee experience through call centre, IT and digital innovation.

### The need.

"A foundation that will drive a concierge call centre hub, beginning with a people-based solution and scaling quickly to leverage the full collective power of technology."

Described as "Health Concierge", this new value proposition needs to:

- Build on foundation technology.
- Improve Staff digital experience.
- Be viewed as a VMO "trusted quide".
- Reduce GP bottlenecks at admission & discharge.
- Leverage integrated systems and data.
- Underpin innovation and growth in new market sectors.
- Establish transparent, predictable workflows.
- Deliver an optimised Patient experience.

## The approach.

Commencing with facilitating Australian Defence Force personnel into a Healthscope mental health facility for assessment, treatment & discharge.

Extending into other existing & emerging services:

- Direct to consumer value proposition
- Hospital admission & discharge
- Bed Brokers service
- Visiting medical officer (VMO) value proposition
- Workforce services

Current state research, insights generation & ideation to define the desired future experience.

Service design blueprinting, validation, testing & iteration.

CX/EX Metrics design & testing

#### The outcomes.

- ✓ Discovery & ideation to define future state experience for each value proposition (Direct to Consumer, VMO's, Bed Brokers, One Healthscope)
- ✓ Service blueprints
- Experience testing and iteration of new services.
- Technology solution development including integration points, data flows, design, and delivery.

- ✓ Change Management strategy.
- ✓ Internal Communications aligned with CM program.
- ✓ Telephony platform.
- ✓ CRM for single view of customer with hardened security for PII.
- ✓ Datacom networks and hardware.
- ✓ Virtual Assistant.
- ✓ Future integration to Healthscope Line of Business systems.

